	Motor Patos - \$ 25 /br			Motor Patas - C FO/br			Meter Rates increase to \$.75/hr		Meter Rates increase to \$1.00/hr	
	2012.1	Meter Rates = \$.25/hr			Meter Rates = \$.50/hr					
	2016-17	2017-18	2018-2019	2019-2020	2020-2021	2021-2022	2022-23	2023-24	2024-25	2026-27
	2016-17 Forecast	Modified Paid (Includes Increased Rates & Fines 0 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 0 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 60 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 60 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 60 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 60 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 60 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 60 New Smart Meters for RR St.) & Free 30 Minute Parking	Modified Paid (Includes Increased Rates & Fines 60 New Smart Meters for RR St.) & Free 30 Minute Parking
Revenue										
Permits Overnight	\$25,000	\$7,480.00	\$8,726.67	\$10,181	\$11,878	\$13,858	\$13,858	\$13,858	\$13,858	\$13,858
Business Permits M-F		\$22,295.00	\$26,010.83	\$30,346	\$35,404	\$41,304	\$41,304	\$41,304	\$41,304	\$41,304
Meters	\$25,000	\$29,495.64	\$29,495.64	\$47,488	\$47,488	\$47,488	\$71,232	\$71,232	\$94,976	\$94,976
Parking Ticket	\$7,000	\$13,323.20	\$13,323.20	\$19,985	\$19,985	\$19,985	\$19,985	\$19,985	\$19,985	\$19,985
Other	\$950	\$250.00	\$250.00	\$250	\$250	\$250	\$250	\$250	\$250	\$250
Total Revenue	\$57,950	\$72,844	\$77,806	\$108,250	\$115,004	\$122,885	\$146,629	\$146,629	\$170,373	\$170,373
Expenses										
Sales	\$4,000	\$4,000.00	\$4,000.00	\$4,120	\$4,243.60	\$4,370.91	\$4,502.04	\$4,637.10	\$4,776.21	\$4,919.50
General Admin.	\$10,000	\$10,000.00	\$10,000.00	\$10,300	\$10,609	\$10,927	\$11,255	\$11,593	\$11,941	\$12,299
Enforcement	\$42,000	\$42,000.00	\$42,000.00	\$43,260	\$44,557.80	\$45,894.53	\$47,271.37	\$48,689.51	\$50,150.20	\$51,654.70
Contracted Services	\$3,500	\$3,500.00	\$3,500.00	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500
Equipment	\$0	\$0.00	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Equipment Maintenance	\$1,500	\$500.00	\$500.00	\$500	\$500	\$500	\$500	\$500	\$500	\$500
Supplies	\$225	\$800.00	\$800.00	\$800	\$800	\$800	\$800	\$800	\$800	\$800
Printing	\$1,500	\$1,500.00	\$1,500.00	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Postage	\$400	\$300.00	\$300.00	\$300	\$300	\$300	\$300	\$300	\$300	\$300
Service Contract		\$0.00	\$0.00	\$4,140	\$8,280	\$12,420	\$12,420	\$12,420	\$12,420	\$12,420
Credit card Processing Fees		\$64.08	\$64.08	\$147.38	\$294.75	\$427.39	\$427	\$427	\$427	\$427
Annual Capital Expense (10 yr. life cycle at 5% interest)		\$0.00	\$0.00	\$6,794	\$13,587	\$20,381	\$20,381	\$20,381	\$13,587	\$6,794
Equipment Fund/Signage	\$4,200	\$4,000.00	\$4,000.00	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
Total Expenses	\$67,325	\$66,664	\$66,664	\$79,361	\$92,173	\$105,021	\$106,857	\$108,748	\$103,902	\$99,114
Profit/Loss	(\$9,375)	\$6,180	\$11,142	\$28,889	\$22,832	\$17,863	\$39,772	\$37,881	\$66,471	\$71,259
5yr. Revenue	5yr. Revenue Average				•	•				
\$59,667.68	\$11,933.54	<b>^</b>	<b>^</b>	<b>^</b>	<b>^</b>	<b>^</b>	<b>^</b>	<b>^</b>	<b>^</b>	<b>^</b>
		<ul> <li>permit rates increase</li> </ul>	<ul> <li>permit rates increase</li> </ul>	<ul> <li>permit rates increase</li> </ul>	<ul> <li>permit rates increase</li> </ul>	<ul> <li>permit rates increase</li> </ul>	<ul> <li>permit rates have hit the</li> </ul>	<ul> <li>permit rates have hit the</li> </ul>	<ul> <li>permit rates have hit the</li> </ul>	<ul> <li>permit rates have hit the</li> </ul>
10yr. Revenue	10yr. Revenue Average	16.7% annually	16.7% annually	16.7% annually	16.7% annually	16.7% annually	market and remain flat			
\$292,913.26	\$29,291.33	<ul><li># of permit sales levels</li></ul>	<ul><li># of permit sales levels</li></ul>	<ul><li># of permit sales levels</li></ul>	<ul><li># of permit sales levels</li></ul>	<ul><li># of permit sales levels</li></ul>	<ul><li># of permit sales levels</li></ul>	<ul><li># of permit sales levels</li></ul>	<ul><li># of permit sales levels at</li></ul>	<ul><li># of permit sales levels</li></ul>
Notes		at 182 (40 unit increase)	at 182	at 182	at 182	at 182	at 182	at 182	182	at 182
Notes:  • 10 yr. projection		<ul> <li>meter rates remain at</li> </ul>	<ul> <li>meter rates remain at</li> </ul>	<ul> <li>meter rates increase to</li> </ul>	<ul> <li>meter rates remain at</li> </ul>	<ul> <li>meter rates remain at</li> </ul>	<ul> <li>meter rates increase to</li> </ul>	<ul> <li>meter rates remain at</li> </ul>	<ul> <li>meter rates increase to</li> </ul>	meter rates remain at
100% off meters will be replaced with Smart Meters by		\$.25hr	\$.25hr	\$.50/hr	\$.50/hr	\$.50/hr	\$.75/hr	\$.75/hr	\$1.00/hr	\$1.00/hr
2021		<ul> <li>Parking is free weekends and holidays</li> </ul>	<ul> <li>Parking is free weekends and holidays</li> </ul>	Parking is free weekends	<ul> <li>Parking is free weekends and holidays</li> </ul>	<ul> <li>Parking is free weekends and holidays</li> </ul>	<ul> <li>Parking is free weekends and holidays</li> </ul>			
Parking Fines go from \$5 to \$10 (and \$25 in permitted		■ 24 "Grab-and-go" spots	,	<ul><li>and holidays</li><li>24 "Grab-and-go" spots</li></ul>	<ul> <li>24 "Grab-and-go" spots</li> </ul>	<ul> <li>24 "Grab-and-go" spots</li> </ul>	■ 24 "Grab-and-go" spots	<ul> <li>24 "Grab-and-go" spots</li> </ul>	■ 24 "Grab-and-go" spots	■ 24 "Grab-and-go" spots
lots starting in 2019)		are added to our streets	are added to our streets	are added to our streets	are added to our streets	are added to our streets	are added to our streets	are added to our streets	are added to our streets	are added to our streets
60 Smart meters/year will be added started in 2019		<ul><li>parking fines goes to</li></ul>	<ul> <li>parking fines goes to</li> </ul>	Blended yield from						
\$5.75/meter/month fee for wireless conductivity and		\$10	\$10	parking fines goes to \$15	parking fines goes to	parking fines goes to	parking fines goes to \$15			
management software licensing		<ul><li>\$4,000 set into reserves</li></ul>	<ul><li>\$4,000 set into reserves</li></ul>	because of a \$25 fine in	\$15 because of a \$25	\$15 because of a \$25	because of a \$25 fine in			
Opportunity to add long-term meters to the Railroad     St. Lot (revenue projections not included in the model)		annually	annually	permitted lots gets	fine in permitted lots	fine in permitted lots	permitted lots gets	permitted lots gets	permitted lots gets	permitted lots gets
1	Paid parking will be M-F (weekends and holidays are			combined with the on-	gets combined with the	gets combined with the	combined with the on-			
· · · · · · · · · · · · · · · · · · ·	free)			street \$10 fine	on-street \$10 fine	on-street \$10 fine	street \$10 fine	street \$10 fine	street \$10 fine	street \$10 fine
10 meters in the Main St. Lot remain				Labor related expenses     increase at 3% appually	<ul> <li>Labor related expenses increase at 3% annually</li> </ul>	<ul> <li>Labor related expenses increase at 3% annually</li> </ul>	<ul> <li>Labor related expenses increase at 3% annually</li> </ul>	<ul> <li>Labor related expenses increase at 3% annually</li> </ul>	<ul> <li>Labor related expenses increase at 3% annually</li> </ul>	<ul> <li>Labor related expenses increase at 3% annually</li> </ul>
Overnight parking permit volume remains the same				increase at 3% annually meters are purchased at	<ul> <li>meters are purchased at</li> </ul>	meters are purchased at	<ul> <li>meters are purchased at</li> </ul>	Service contract is	Service contract is	Service contract is
(opportunity for growth)				\$500/unit over 5yrs. at	\$5.75/month/meter for	\$5.75/month/meter for	\$5.75/month/meter for			
Labor costs rise at 3% annually starting in 2019				5%	5%	5%	5%	wireless and software	wireless and software	wireless and software
				Service contract is	<ul> <li>Service contract is</li> </ul>	<ul> <li>Service contract is</li> </ul>	<ul> <li>Service contract is</li> </ul>	(\$69/yr/meter)	(\$69/yr/meter)	(\$69/yr/meter)
				\$5.75/month/meter for	\$5.75/month/meter for	\$5.75/month/meter for	\$5.75/month/meter for	<ul><li>\$4,000 set into reserves</li></ul>	<ul><li>\$4,000 set into reserves</li></ul>	<ul><li>\$4,000 set into reserves</li></ul>
				wireless and software	wireless and software	wireless and software	wireless and software	annually	annually	annually

wireless and software

\$4,000 set into reserves

(\$69/yr/meter)

annually

wireless and software

\$4,000 set into reserves

(\$69/yr/meter)

annually

wireless and software

\$4,000 set into reserves

(\$69/yr/meter)

annually

annually

annually

annually

wireless and software

(\$69/yr/meter)
• \$4,000 set into reserves

annually